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2 The following is a telephone conversation between
3 RONALD SLOVACEK and D'ANGELO LEE on May 10, 2005.
4 UNIDENTIFIABLE (UI)
5 (Phone ringing)
6 D'ANGELO LEE (LEE): Sir?
7 RONALD SLOVACEK (SLOVACEK): Hey man.
8 LEE: Okay. This is the deal.
9 SLOVACEK: Okay.
10 LEE: I don't like the deal so I told him, I said
11 it's unacceptable. But the deal is this. He wants to
12 award to you and ANDREA that you hire the sub to do
13 the work for \$40,000.00. I said no.
14 SLOVACEK: Hell no.
15 LEE: You know? I said no. Not gonna do that. I
16 said, he said, well what, what is UI at least has to
17 be \$20,000.00. He said what if I promise you
18 \$20,000.00 on all the trades? I said, we're not, I
19 said they not, they not at the capacity to spread
20 themselves that thin. You know, I said no. I said,
21 you know, I mean un, unless you, what about, what
22 about the ahh the, the framing? Could you tax that
23 really well?
24 SLOVACEK: Hmmm. I mean right now, ahh, I think they
25 could, they're...

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1 LEE: I told him...

2 SLOVACEK: ...framing down for about three-eleven a
3 foot. Cost might be 250 to 280 a foot, you know? I
4 think by the time you ahh subbed everything out, the
5 walls and joist and everything else so that's about 10
6 to 15%. 10% of 2-80 would be about
7 ahh 3-0-8; 3-10. I mean there might be 10% in there
8 to be made.

9 LEE: So, three hundred thousand?

10 SLOVACEK: HMMMMMMMM, it's about, just trying to think
11 how much, probably so. Two hundred, three hundred in
12 there.

13 LEE: Well, he said that, you know, I just told him I
14 said, the cleanest way to do it is that, you know. I
15 said the subs and everything are set up for concrete, you
16 know. They gonna have to do the framing and all that other
17 stuff. You have to come back and get relationships.

18 SLOVACEK: Yep.

19 LEE: I said I would think that they wanta just do
20 what they gotta do. It's already set up I said, you
21 know? So he said ahh, that, that, that he would
22 guarantee the, the number; the two. Ahh if he doesn't
23 get it on, on the deal then he said that, that you all
24 were a million dollars over on, on (UI)? On the
25 other place?

1 SLOVACEK: A million?

2 LEE: Yeah.

3 SLOVACEK: Aw, that's a bunch of bullshit. The damn

4 bid was at only, was only two million.

5 LEE: Yeah, that's what I thought.

6 SLOVACEK: He's saying we're 100% over his other bid?

7 He, he, he that's a...

8 LEE: Yes, I told him to give me the bids. Just let

9 me see it.

10 SLOVACEK: (UI).

11 LEE: So he said, this late can I just offer just

12 two. I said no, I said, you know, I don't wanta do it

13 like that. I said, you know? (UI) said that we're a

14 good company and they work, you know, they hire their own

15 people, and you're not the only job that they do. I said

16 you're not the only job. I said this company's not

17 dependent totally on you, but certainly, you know, the

18 relationship's already been established for this deal

19 to come down the pipeline.

20 SLOVACEK: Mm-hmmmm.

21 LEE: So he says, you know? Ahh, I just hate to

22 override MATT and those guys. I said, well I, I

23 called you a week in advance.

24 SLOVACEK: Yep.

25 LEE: To let you know and you said that was fine so

1 you need to do what you gotta do. Then, he said ahh, I'll
2 talk to 'em. I said, ten percent over the lowest bid.
3 He said two.
4 SLOVACEK: Two percent?
5 LEE: That's what he said. I said, no. It has to be
6 10. So, you know? It's not gonna work.
7 SLOVACEK: So what's he supposed to do?
8 LEE: He said he'd let me know by Thursday.
9 SLOVACEK: Okay.
10 LEE: (Stuttering) He's committed to the two.
11 SLOVACEK: Okay. Under, which, which one? Laureland
12 and Cherry or...
13 LEE: No. Yeah.
14 SLOVACEK: ...or on SCYENE?
15 LEE: A piece. But he was saying that, that it may
16 have to be spread out over other trades.
17 SLOVACEK: Oh, and not, and, and, and not the
18 concrete you talking about?
19 LEE: Yeah. He said if it's not that, that he will
20 guarantee it on other trades. I said you know you
21 could make this...
22 SLOVACEK: Yeah but that's, the problem with that
23 D'ANGELO ,is I don't, I don't know, you know?
24 LEE: We don't have something, we don't have the
25 subs to do that.

1 SLOVACEK: No, and we can't...

2 LEE: You don't have the, you don't have the
3 relationships.

4 SLOVACEK: We geared up to do this and we, we got
5 rolling doing that.

6 LEE: Well, we, we, we're gonna get it done one way
7 or another. He wanted to just do a check, I said, no
8 that's not, unacceptable. We work for what we do.

9 SLOVACEK: Yeah.

10 LEE: You know? When it comes, nobody write, write,
11 writes you off 'cause that's what you be expected to
12 do every, every, every time. And that's not the case.
13 'Cause you will not be able to use that against us.

14 SLOVACEK: Oh...

15 LEE: (UI), I just wanted to let you know...

16 SLOVACEK: Okay.

17 LEE: ...this (UI) about 10 minutes ago.

18 SLOVACEK: Okay. So he, so he's gonna, he's gonna
19 think about it or he's gonna try to....

20 LEE: No, he's gonna talk to MATT and, and present to
21 MATT what I told him.

22 SLOVACEK: Okay.

23 LEE: And I told him, I said, you know MATT don't
24 make the final decision, you do. We know (UI), I
25 don't even know about that stuff.

1 SLOVACEK: Yeah.

2 LEE: I don't even talk to these guys about that.

3 SLOVACEK: Yeah.

4 LEE: You know for me to come back and look at this;

5 it's very suspicious. I said, well, I told you that,

6 that he was doing, he was gonna...

7 SLOVACEK: He'll look suspicious. I mean he, he, he

8 said he would do it.

9 LEE: See, I told you a week in advance before it was

10 coming down the pipeline. So...

11 SLOVACEK: Yeah.

12 LEE: Alright.

13 SLOVACEK: Okay.

14 LEE: Bye.

15 SLOVACEK: Call me.

16 END OF THAT CONVERSATION

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Target:	DAngelo Lee
Line:	214-729-3484
Session:	10072
Date:	05/10/2005
Start Time:	16:45:08 CDT
Duration:	00:05:23
Direction:	Incoming